Diversity in Action
Published by SBE certified
SBE/DBE/MBE

Vol 33, Edition 63 Daily Publication • September 1, 2017

# Construction Industry Adds 28,000 Jobs In August After Spending Drop In July

But Contractors Cite Widespread Difficulty Finding Experienced Workers



Hiring Levels May Have Been Higher But Most Firms Report Having a Hard Time Finding Qualified Workers; Association Officials Call on Senate to Pass Perkins Bill to Boost Funding for Career and Technical Education

Construction employment increased by 28,000 jobs in August, following a dip in hiring and spending in July, but contractors face a lack of experienced workers, according to an analysis of new government data and a new workforce survey by the Associated General Contractors of America. Association officials said construction job growth would have been even higher but a majority of firms report having a hard time finding qualified workers.

"Construction firms have stayed busy, adding employees in the past year at nearly twice the rate of employers throughout the economy, but more than two-thirds of contractors report difficulty finding craft workers as the number of unemployed, experienced construction workers hit a 17-year low in August," said Ken Simonson, the association's chief economist. "Although construction spending has fluctuated recently, many contractors are still looking for qualified craft workers and project managers."

Construction employment totaled 6,918,000 in August, an increase of 28,000 for the month and 214,000, or 3.2 percent, over 12 months.

Industry employment had dipped by 3,000 in July. The economist pointed out that the growth rate from August 2016 to last month was nearly double the 1.7 percent uptick in total nonfarm payroll employment over that period. The number of unemployed persons whose last job was in construction fell for the eighth consecutive year to 448,000, the lowest August total for the series since 2000.

"With such a small pool of unemployed construction workers available, it is no wonder that 70 percent of the respondents to the association's workforce survey released this week said they were having trouble filling a variety of hourly craft positions," Simonson commented. "Half or more of the 1608 respondents said they were having trouble finding carpenters, bricklayers, electricians, concrete workers or plumbers. Some salaried positions—notably project managers and supervisors—are also hard to fill."

A separate government report today showed construction spending in July, the latest month available, totaled \$1.21 trillion at a seasonally adjusted annual rate, a decrease of 0.6 percent from the rate in June, but an increase of 1.8 percent from the July 2016 rate. The economist said the year-over-year growth was consistent with contractors' reports that they still have plenty of projects and need more workers.

Construction officials urged federal, state and local leaders to act on measures outlined in the association's Workforce Development Plan designed to help recruit and prepare more young adults for high-paying construction careers. In particular, they urged members of the Senate to pass a new Perkins Act that has already received widespread bipartisan support in the House. The measure increases funding for and reforms career and technical education programs, so more schools can offer construction-focused programs.

"Exposing students to construction as a career path will encourage more of them to pursue these high-paying careers," said Stephen E. Sandherr, the association's chief executive officer. Click here to see the national survey results, analysis of the data and regional and state-by-state results.

**SOURCE: AGC of America** 

#### SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Telephone follow-up calls that follow a script of 5 questions you create.

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#### **Contact Info:**

795 Folsom Street, 1st Flr, Room 1124 San Francisco, CA 94107 Email: sbe@sbeinc.com Website: www.sbeinc.com Phone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255

#### **Publisher of**

Small Business Exchange weekly newspaper





An Equal Opportunity Employer is requesting quotations from all qualified

#### DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

02-4G5504 - Reconstruct with HMA and PCC, Widen Structure and Upgrade Rails
In Siskiyou County And Near Dunsmuir

From Sacramento River Bridge To 0.6 Mile South Of North Mount Shasta Underpass Bid Closing Date: September 6, 2017 @ 2:00 PM DBE GOAL: 8%

#### CONTACT:

Brosamer & Wall Inc. 1777 Oakland Blvd, Suite 300 Walnut Creek, California 94596 PH: 925-932-7900 • FAX: 925-279-2269

#### **PROJECT SCOPE:**

#### We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT
- BRIDGE DEMO
- CONCRETE BARRIER
- CONCRETE PAVING
- CONCRETE STRUCTURES
- CONSTRUCTION AREA SIGNS
- EARTHWORK/GRADING
- ELECTRICAL
- EROSION CONTROL
- GRINDING (COLD MILL)
- METAL BEAM GUARD RAIL (MBGR),
- MINOR CONCRETE
- PILING
- ROADSIDE SIGNS

- RUMBLE STRIP
- SCHEDULE DEVELOPER
- SIGN STRUCTURES
- STORM DRAIN UNDERGROUND
- STREET SWEEPING
- STRIPING
- SWPPP/WPC
- TRAFFIC CONTROL
- AGGREGATES SUPPLY
- TRUCKING
- ASPHALT OIL
- JUST-IN-TIME TRAINING
- SERVICE PATROL VEHICLE

#### For the complete list of Actual Project Bid Items, please visit:

http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=02-4G5504

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email <a href="mailto:rrosas@brosamerwall.com">rrosas@brosamerwall.com</a> for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

# Small Business Exchange

## The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

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Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?

We have that, too.

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)? We can do that, too

The next time you're bidding project where time and accuracy are of the essence, call us. **We'll make it happen.** 

We are on the move to make your business better.



Call 1-800-800-8534





**DBE Bidding Opportunities Los Angeles, CA** Regional Connector Transit Corridor Project For Metro Contract No. C0980

Opportunities to provide sub-quotes include:

- Furnish LADWP Metering Switchgear and raceway to TPSS Gear.
- · Install LADWP Metering Switchgear and raceway to TPSS Gear.
- Furnish Cable Tray, Panels, & Conduit for Disconnect Switch Rooms
- Install Cable Tray, Panels, & Conduit for Dis connect Switch Rooms.
- Furnish Cable Tray, Panels, and Conduit for TPSS & HV Rooms.
- Install Cable Tray, Panels, and Conduit for TPSS & HV Rooms.
- Furnish Panels and Power for TC&C Room.
- Install Panels and Power for TC&C Room.

Time Frame: Early/Mid 2020 **Notice of Interest Response Deadline:** September 5, 2017

> Contact Information: Zack Aemmer (323-973-4947) Regional.DBE@masselec.com>

Mass Electric Construction Co. Is an Equal Opportunity Employer. This solicitation is in response to Metro's DBE requirements and MECT intends to conduct itself in good faith with DBE firms seeking subcontract opportunities for the contract.

#### Visit www.sbeinc.com to download the latest SBE **Newspaper and Newsletter**





8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

DBE & LBE Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission General Contractor: Sundt/Walsh, A Joint Venture SEWPCP New Headworks Facility Scope 1 - Site Preparation Contract No. WW-628-01

BID DATE: September 15, 2017 at 2:00PM

#### Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified DBE & LBE Subcontractor and Supplier Quotes on: Rebar, Structural Concrete, Structural Steel Pipe Supports, Yard Piping, Process Piping, Trench Excavation, Construction Testing

Contract Documents are subject to a non-disclosure agreement. Please contact Jamie Helmick at jhelmick@shimmick.com for more information.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (SRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB). The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information.

> Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

#### CAHILL CONTRACTORS, LLC Colby Smith at estimating@cahill-sf.com (415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from ALL Certified SBE Subcontractors and Suppliers **EXCEPT** for the following TRADES:

Site Clearing & Earthwork / Shoring & Underpinning / Exterior Building Maintenance / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar Panels

#### PARCEL Q (REMAINING TRADES) 1491 Sunnydale Ave, San Francisco, CA 94134

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/15/17 @ 2PM

Voluntary Pre-bid Meeting: 8/31/17 @ 10AM, Cahill's Office 425 California St., Suite 2200 San Francisco, CA 94104

#### **BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.



Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

SAN BRUNO CANAL BRIDGE REPLACEMENT PROJECT SOUTH AIRPORT BOULEVARD, SOUTH SAN FRANCISCO CITY OF SOUTH SAN FRANCISCO BID #2583

BIDS: September 28, 2017 @ 2pm

**SUBCONTRACTING GOAL - DBE - 8%** 

The work consists of bridge removal, removal of concrete and paving, earthwork, temporary traffic control, water pollution control during construction, temporary creek diversion, asphalt and concrete paving, construction of pre-stressed cast-in-place concrete bridge on driven piles, signals and lighting, and signing and striping, located at Airport Boulevard at 1-380, South San Francisco, California.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single. Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call

We are an Equal Opportunity Employer

4 SBE TODAY E-NEWSLETTER WWW.SBEINC.COM SEPTEMBER 1, 2017

# 10 Business Ideas for Young Entrepreneurs In Their Spare Time



#### By Marsha Hunt,

Entrepreneurship is about finding cost-efficient solutions to problems that may get in the way of your success. Rather than being a career, those who call themselves entrepreneurs follow a certain lifestyle that revolves around finding new business ventures. As a young, eager entrepreneur, it's no surprise you're often motivated to make more money and put in extra work.

There are numerous low-cost side jobs you can do with your current skill set that can help you reel in more cash as long as you put in the work. To help you out, I've put together a list of 10 business ideas that young entrepreneurs could pursue in their free time.

#### Consulting

As an entrepreneur, you probably have a lot of knowledge about a particular field or sector. You can become a freelance consultant and advise companies that can benefit from your expertise. From marketing to human resources, sales, and even resource management, all of these skills can help you make good money by consulting.

#### **App Creation**

In a nutshell, companies of all sizes are turning to apps because they can help to ensure efficient and effective communication with customers. Apps can also help consumers carry out different tasks, such as updating information on their profile, processing orders, and receiving information about products without the need for assistance from another human.

You should be careful and make sure there aren't any license requirements in your area, and if you're working online, make sure you maintain a professional tone and good grammar throughout your communications.

#### Stock Exchange

Similarly to building apps, the stock exchange has always been regarded as a specialized field that was only accessible by invitation. Thanks to the development of mobile devices and widespread of technology, you can become a stock trader from the comforts of your home.

Unless you're an expert in finances, you'll have to read and learn about the ins-and-outs of the stock market. You can always start trading in low-stakes markets to get familiarized with the industry and build a name for yourself, eventually moving into high-stake markets that generate more profits.

#### Simple Graphic Design

There is a wide spectrum of graphic design, ranging from putting together a simple banner to logo creation. A number of companies need experienced designers to help them build complex graphics, but you can teach yourself the basics and offer simple graphic design. You can specialize in providing banners and low-cost social media elements that companies often require quickly.

#### **Customer Service Agent**

If you have a fast internet connection and you enjoy providing assistance, you can always opt for a customer service gig from your home. If you have some experience in telecommunications, you can even look at opportunities to become a sales representative or collector, which often pay better.

These are great alternatives because you'll be provided with all the tools you need, some training, and you can almost always start immediately. However, always keep your client's time zone in mind or you may end up working late evenings or early mornings!

#### Translator

We live in a globalized society, so entrepreneurs that are fluent in more than one language have a significant advantage when it comes to business opportunities. Likewise, you can start offering translation services on the side, which can earn you a significant amount of money without having to learn a new skill.

Translation jobs vary greatly, and the bigger the company you work with, the bigger the payout. Just remember that they will also have higher quality standards, so tread carefully and only accept assignments if you feel you're fluent enough to handle them. Once you earn a reputation, you can expand and set up your own translation services agency.

#### **Data Entry**

One of the most basic jobs you can do is data entry. Filling out forms and other documents one by one does not require a high level of dexterity, and the work usually comes in bulk. You can earn a good amount of money and all you need is a computer and internet connection.

The only downside to data entry is that it has a relatively low payout and it can become extremely tedious after a while. You have to be really motivated and find ways to keep yourself engaged while you're on the clock.

#### City Guide

If you love the outdoors, meeting new people, and know your city like the back of your hand, you could offer walking city tours. Moreover, if you live in a developed metropolis with public bike rentals and bike lanes, you can provide cycling tours for tips or a set a flat rate per trip.

#### **Local Deliveries**

There are many companies that provide local delivery opportunities, a perfect side gig if you know your way around town. You can even opt for a bicycle delivery position and stay fit while earning money.

#### Rideshares

Rideshares are some of the fastest-growing jobs in Europe, Asia, and North America. You can now share your vehicle, drive people around your city, and get paid for it in your free time. There are numerous platforms that help connect drivers to people in need of rides, and the best part is the

Continued on page 6





O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Mike Crowley An Equal Opportunity Employer

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Bret Harte Middle School Synthetic Turf Field Project No.: 16100 Oakland Unified School District BID DATE: September 20, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Staking, Fencing, Utilities, Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE/LBE/SLBE Participation. Plans & Specs are available for viewing at our office.

#### DBE/SUBCONTRACTOR BID/PROPOSALS REQUESTED

CONTRACT: COMMUNICATIONS BENCH RFP NO. PS44432

BID/PROPOSAL SUBMITTAL DUE DATE: AUGUST 31, 2017 @2:00 PM PST

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA'S DBE PROGRAM. LEE ANDREWS GROUP INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING THIS PROJECT. QUOTES ARE REQUIRED BY COB. AUGUST 21, 2017, SO THAT ALL BIDS AND PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO): SPECIAL EVENT PLANNING AND STAFFING, MULTI-LINGUAL INTERPRETORS/ TRANSLATORS FOR SPANISH, ARMENIAN, CANTONESE, MANDARIN, PHOTOGRAPHY, AND VIDEO PROJECTS.

#### **CONTACT:**

DAVID VELA, SENIOR VICE PRESIDENT, LEE ANDREWS GROUP, INC.

818 W. 7TH STREET, SUITE 880, LOS ANGELES, CA 90017 P: 213.891.2965 F: 213.891.9016

# Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.** 

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments. Call 1-800-800-8534

or visit us at www.sbeinc.com



### LOUISVILLE, KENTUCKY SUB-BID REQUEST AD

Shea Traylor JV
(J.F. Shea Construction, Inc. & Traylor Bros., Inc. Joint Venture)
BIDDING OPPORTUNITY

#### MBE/WBE Certified with the following certifying authority:

MBE/WBE Certified with the following certifying authority:
MSD does not certify M/WBE businesses. MSD will accept national and federal
certifications from the following organizations and their regional affiliate offices:

- National Minority Supplier Development Council (NMSDC)
- National Women Business Owners' Council (NWBOC)
- Women's Business Enterprise National Council (WBENC)
- U.S. Small Business Administration 8(a) Program (U.S. SBA 8(a))

Inviting qualified contractors, specifically **MBE/WBE firms certified/eligible as listed above**, to contact J.F. Shea Construction, Inc. (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Louisville, Kentucky. The Work consists of:

LOUISVILLE AND JEFFERSON COUNTY METROPOLITAN SEWER DISTRICT OHIO RIVER TUNNEL TUNNEL AND SHAFTS PACKAGE CONTRACT NO. 15907 BID DATE: September 14, 2017 @ 1:30 PM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, chemical toilets and security services.

Any business seeking to participate as an M/WBE in the Contract that is not currently certified by the requirements set forth above should confirm their status as shown to obtain current certification.

J.F. Shea Construction, Inc. set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiori at (909) 595-4397, <a href="mailto:Steven.Fiori@jfshea.com">Steven.Fiori@jfshea.com</a>, to receive instructions on accessing the FTP Site.

Shea Traylor JV
An EEO Employer
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: David Olson, Chief Estimator



#### **SYBLON REID**

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: Barbara Hirdman

Sub-Bids Requested From **SBE and SBE Micro, including MBE, WBE, DBE, DVBE**Subcontractors & Suppliers for:

Santa Clara Valley Water District Almaden Valley Pipeline Inspection And Rehabilitation Project Project No. 95084002 · Contract No. C0631 Location: San Jose, CA BID DATE: September 13, 2017 @ 2:00PM

**Trades Solicited:** 

Traffic Control, Trucking, Temporary Const. Fencing, Industrial Janitorial, Inspection, Welding, Painters, Metal Fabricators, Coating & Sealing, Misc. Metal, Dewatering, Concrete Structures, Concrete Pumping, Steel Piping 4", 6", 12", 24", Excavation and Backfill, Equipment Rental

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work well be made available to interested DGS certified small and micro business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small and micro business suppliers and subcontractors.



### Public Legal Notices

#### Candlestick Point - in San Francisco Opportunity to Design

the Yosemite Slough Bridge

Fivepoint is requesting qualified, interested firms to respond to a public request to Provide Design, Permitting, and Preconstruction Contractor Support for the Yosemite Slough Bridge Project

For more information, please visit: http://mission.sfgov.org/OCABidPublication/ BidDetail.aspx?K=12306

Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Conference: August 31, 2017 @ 10:00 AM 1 Sansome Street, Suite #3200 San Francisco, CA 94104

Proposals must be submitted by **September 26, 2017** @ **2:00** PM (PST).



## REQUEST FOR PROPOSALS FOR THE INTERNATIONAL TERMINAL DUTY FREE AND LUXURY STORES LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is accepting proposals for the International Terminal Duty Free and Luxury Stores Lease. The Lease is for the management and operation of 10 Duty Free and Luxury Stores locations in the International Terminal, and one location in Terminal 1.

The minimum annual guarantee is \$42,000,000.00, and the Minimum Acceptable Percentage Rent Offer is Thirty Percent (30%) of Gross Revenues. The proposed term is fourteen years.

Proposals will be received through the Airport's RFP Web Portal, which will be open starting at 2:00 p.m. on Monday, September 11, 2017 until 2:00 p.m. on Friday, September 15, 2017.

Please see <a href="http://www.flysfo.com/business-at-sfo/current-opportunities">http://www.flysfo.com/business-at-sfo/current-opportunities</a> for additional information.

CNS-3040310#

### HAYWARD BAKER



DBE SUBCONTRACTORS/SUPPLIER BIDS/ PROPOSALS REQUESTED

CONTRACT NO. C1146
METRO FACILITIES GROUTING
AND WATER REMEDIATION

BID/PROPOSAL SUBMITTAL DATE: SEPTEMBER 28, 2017 @2PM

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)

PERFORMANCE/PAYMENT/SUPPLYBOND
MAY BE REQUIRED THIS ADVERTISEMENT IS
IN RESPONSE TO LACMTA'S DBE PROGRAM.
HBI. INTENDS TO CONDUCT
ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING PARTICIPATION ON THIS PROJECT.

DRAWINGS AND SPECS WILL BE REVIEWED IN OUR OFFICE (1780 E. LEMONWOOD DRIVE, SANTA PAULA, CA 93060) MONDAY THROUGH FRIDAY 8:00AM TO 5:00PM.

QUOTES ARE REQUIRED BY COB, SEPTEMBER 27, 2017, SO THAT ALL BIDS/ PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK/SUPPLIES (BUT NOT LIMITED TO):

TRUCKING, REBAR, PORTLAND CEMENT, ACRYLATE POLYURETHANE RESIN, WATER PROOFING, BENTONITE POWDER, AND BAGGED MICROFINE CEMENT.

CONTACT: DANE TAYLOR,
PROJECT MANAGER
1780 E. LEMONWOOD DRIVE
SANTA PAULA, CA 93060
PHONE: (805) 933-1331 FAX: (805) 933-1338
DCTAYLOR@HAYWARDBAKER.COM

### 10 Business Ideas for Young Entrepreneurs

Continued from page 4

majority of them provide the insurance needed to cover you in case of emergencies. You don't have to live in a big city, as sharing your vehicle can be extremely profitable in smaller towns and areas with slow public transport.

#### inally...

There's nothing wrong with having a side hustle that helps you gain more financial flexibility. The jobs above should provide a great alternative if you want to invest your spare time into money-producing activities. Just make sure you provide quality work and you'll attain a status of success that can spread to your entrepreneurial ventures.

Source: www.entrepreneur.com

### The San Francisco Bay Area Rapid Transit District (BART)

invites you to a Pre-Submittal Matchmaking Session for Contract No. 49GH-110, Communications Based Train Control (CBTC) System and

**Contract No. 49GH-120, Train Control Performance Support Services (TCPSS)** 

The Session will be held on Wednesday, September 6, 2017 from 1:00 to 4:00 p.m. at the Joseph P. Bort MetroCenter Auditorium, 101 8thStreet, Oakland, California 94607, accessible by BART – exit at the Lake Merritt Station in Oakland.

The total estimated cost of the Design-Build Contract is in the range of \$500 to \$625 million dollars not including options. This Contract is subject to BART's Disadvantaged Business Enterprise (DBE) Program. A DBE participation goal commitment of 5% was set for the total proposal price excluding any allowance and option items, if applicable.

The Design-Build Contract Work consists of furnishing all management and technical services including coordination, professional services, labor, equipment, materials, safety certification, training, spare parts, and other services to perform the design, manufacture, installation, testing, and handover of the turnkey CBTC System for BART. Subcontracting opportunities include, but are not limited to, electrical (C10), track work, construction services (C12, C8), project management, and communications.

The District is also requiring Proposals to be submitted for a Train Control Performance Support Services Contract (TCPSS) with the Proposal for the Design-Build CBTC System Contract. The annual estimated cost of the TCPSS Contract is in the range of \$5 to \$7 million dollars. This Contract is subject to BART's Small Business (SB) Participation Program that includes a preference for Proposers who meet or exceed the SB participation goal of 5% of the total proposal price excluding any allowance and option items, if applicable. This Contract is also subject to BART's Non-Discrimination Program for Subcontracting. The availability percentages are 10% for Minority Business Enterprises and 12% for Women Business Enterprises.

Security Sensitive Information (SSI) clearance is not required for firms who desire to attend the Pre-Submittal Matchmaking Session. SSI clearance is required for all subcontractors, suppliers, consultants, and other third parties to obtain access to the RFQ/P package, attend Pre-Submittal Conference, attend Pre-Proposal Conference/Site tour, and participate on the Contract. To request SSI clearance, please review the instructions found in the "Invitation to Propose" and "Third-Party Non-Disclosure Agreement (NDA)" documents. The "Third-Party NDA" is due on November 7, 2017. All documents may be downloaded from BART's website by going to the following link: http://www.bart.gov/about/business/procurement/contractsout.

Should you have any questions regarding BART's Disadvantaged Business Enterprise Program or Non-Discrimination Program for Subcontracting, please contact Aileen Hernandez, Senior Analyst, at (510) 464-6564 or ghernan@bart.gov. For questions related to procurement, please contact Irene Gray, Contract Administrator, at (510) 464-6390 or igray@bart.gov.

To RSVP for the Pre-Submittal Matchmaking Session and obtain a copy of the "Company Profile Form,"

please contact Lupe Serrano at lupe@llusterassociates.com or call (510) 303-7587.





Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina • norcal.bids@kiewit.com Fax: 707-439-7301

Requests sub-bids from qualified Contract
Monitoring Division (CMD) Small and Micro-LBEs,
San Francisco Public Utilities Commission (SFPUC)
certified Local Business Enterprises (LBE), CUCP
and SBA certified Disadvantaged Business Enterprises
(DBE) Subcontractors, Consultants, and/or Suppliers
seeking to participate in the SFPUC, SEWPCP New
Headworks Facility Scope 1 Site Preparation Project
in San Francisco, CA.

http://www.sfgov.org/cmd http://www.epa.gov/http://www.sba.gov www.californiaucp.org

Subcontractors and Suppliers for the following project:

SEWPCP New Headworks Facility Scope 1
Site Preparation Project
Contract No. WW-628
Owner: San Francisco
Public Utilities Commission
Bid Date: September 15, 2017 @ 2:00 P.M.

#### Local Business Enterprises, Small/Micro (LBEs) Disadvantaged Business Enterprises (DBEs)

Disabled Veteran Business Enterprises (DVBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Small Businesses in a Rural Area (SBRA), Labor Surplus Area Firms (LSAF), or Historically Underutilized Business (HUB) Zone Businesses

wanted for the following scopes, including, but not limited to:

Aggregates, Cellular Concrete, Concrete Supply, Concrete Pumping, Concrete Reinforcement Supply & Install, Precast Concrete, CIDH, CLSM, Crew Transportation, Dewatering, Fencing, Groundwater Monitoring, Piping, Shoring, Street Sweeping, SWPPP, Trucking & Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CMD and SFPUC certified, LBE, Small/Micro SB LBE and CUCP, MBE, SBE, SBRA, LSAF OR HUB certified DBE suppliers and subcontractors. Please visit SFPUC website: http://sfgov.org/cmd/surety-bond-assistance-program-1 for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

#### Subcontractor and Supplier Scopes are due September 11, 2017 and Quotes NO LATER THAN September 14, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers, where applicable.

Clean Water State Revolving Fund (CWSRF) Provisions apply

Prevailing Wages apply

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Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina • norcal.bids@kiewit.com Fax: 707-439-7301

Requests sub-bids from qualified California
Department of General Services (DGS) certified
Small Business Enterprises (SBE) and Micro Small
Businesses, Subcontractors, Consultants, and/or
Suppliers seeking to participate in the Santa Clara
Valley Water District, Almaden Valley Pipeline
Inspection and Rehabilitation Project in
Santa Clara County CA

http://www.pd.dgs.ca.gov

Subcontractors and Suppliers for the following project:

Almaden Valley Pipeline Inspection and Rehabilitation Project Project No. 95084002 Contract No. C0631 Owner: Santa Clara Valley Water District Bid Date: September 13, 2017 @ 2:00 P.M.

Small Business Enterprises and Micro (SBEs)

wanted for the following scopes, including, but not limited to: Aggregates, Concrete, Clear & Grub, Concrete Supply, Concrete Reinforcement Supply & Install, Concrete Forming & Accessories, Concrete Pumping, Precast Concrete, Demolition, Dewatering, Earthwork, Erosion Control, Fencing, Grouting, Metals, Photographic Documentation, Painting & Coatings, Piping & Valves, Quality Control, Shoring, Signage, Street Sweeping, Survey, SWPPP, Temp Facilities, Traffic Control, Trucking and Water Truck

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

#### Subcontractor and Supplier Scopes are due September 8, 2017 and Quotes NO LATER THAN September 12, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/over-view.asm to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages apply.

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### **®Kiewit**

Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina • norcal.bids@kiewit.com Fax: 707-439-7301

Requests sub-bids from qualified Contract
Monitoring Division (CMD) Small and Micro-LBEs
and San Francisco Public Utilities Commission
(SFPUC) certified Local Business Enterprises (LBE)
Subcontractors, Consultants, and/or Suppliers seeking
to participate in the SFPUC, Moccasin Penstock
Rehabilitation Project in Tuolumne, CA.

http://www.sfgov.org/cmd

Subcontractors and Suppliers for the following project:

Moccasin Penstock Rehabilitation Project
Contract No. HH-990
Project No. CUH10116
Ounce: San Francisco Public Hillitios Commission

Owner: San Francisco Public Utilities Commission Bid Date: September 7, 2017 @ 2:00 P.M.

Local Business Enterprises and Small/Micro (LBEs)

wanted for the following scopes, including, but not limited to: Concrete, Forming, Concrete Supply, Concrete Reinforcement Supply & Install, Demolition, Electrical, Metals, Painting & Coatings, Piping &Valves, Sealants, Survey, Street Sweeping, SWPPP, Thermal & Moisture Control, Traffic Control, Trucking & Hauling, Water Truck and Welding.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CMD and SFPUC certified, LBE and Small and Micro SB LBE suppliers and subcontractors. Please visit SF-PUC website: <a href="http://sfgov.org/cmd/surety-bond-assistance-program-1">http://sfgov.org/cmd/surety-bond-assistance-program-1</a> for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

#### Subcontractor and Supplier Scopes are due September 1, 2017 and Quotes NO LATER THAN September 6, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <a href="http://www.kiewit.com/districts/northern-ealifornia/overview.aspx">http://www.kiewit.com/districts/northern-ealifornia/overview.aspx</a> to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers, where applicable.

State Prevailing Wages apply.

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DIR # 1000001147

# Looking for Subcontractors, Vendors, and Suppliers?

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